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10 UNITED STATES DISTRICT COURT  
11 NORTHERN DISTRICT OF CALIFORNIA  
12 SAN JOSE DIVISION

13  
14 FACEBOOK, INC.,  
15 Plaintiff,  
16 v.  
17 STUDIVZ LTD., VERLAGSGRUPPE  
GEORG VON HOLTZBRINCK GmbH,  
HOLTZBRINCK NETWORKS GmbH,  
HOLTZBRINCK VENTURES GmbH, and  
DOES 1-25,  
18  
19 Defendant.

Case No. 5:08-CV-03468 JF  
Assigned To: Hon. Jeremy Fogel

**STUDIVZ'S PARTIAL OPPOSITION TO  
FACEBOOK'S MOTION TO STAY  
HEARING OF MOTIONS TO DISMISS**

[Declarations of Stephen S. Smith and Dr. Anton G. Maurer Filed Concurrently Herewith]

Complaint Filed: July 18, 2008

1       **I.       INTRODUCTION**

2             StudiVZ opposes Facebook's Motion to Stay Hearing only in part. StudiVZ's Motion for  
3     Administrative Relief anticipated much of Facebook's Motion to Stay. StudiVZ asked in its motion  
4     that only the personal jurisdiction portion of its Motion to Dismiss, and the discovery associated with  
5     it, be stayed. (Docket No. 119). Thus, StudiVZ does not oppose the corresponding portion of  
6     Facebook's Motion to Stay. But there is no reason to further delay the hearing of the *forum non*  
7     *conveniens* portion of StudiVZ's motion to dismiss, which has been pending for five months.

8             StudiVZ will try not to repeat here what it wrote in its Motion for Administrative Relief, but  
9     instead simply incorporates those arguments by reference. That being said, some of Facebook's  
10    arguments were not fully anticipated and must be answered here.

11      **II.      FACEBOOK'S MOTION TO STAY HEARING IS A MOTION FOR**  
12      **RECONSIDERATION WHICH SHOULD BE DENIED.**

13             In its January 23, 2009 Motion to Enlarge Time, Facebook asked the Court to allow it to file  
14     “supplemental opposition papers” to “Defendants motions.” (Docket No. 77:1-3). This request was  
15     not limited to one Motion to Dismiss versus the other. It was not limited to one issue versus  
16     another. Defendants filed separate oppositions to Facebook's Motion to Enlarge Time, arguing that  
17     the motion should be denied entirely as to the Holtzbrinck defendants and in part as to StudiVZ.  
18     (Docket Nos. 80 and 81).

19             On January 28, 2009, the Court ruled that Facebook “failed to demonstrate any reason to  
20     continue the February 13, 2009 hearing as to either defendant with respect to *forum non conveniens*  
21     . . . .” The Court ruled that Facebook was “permitted to file a supplemental opposition with respect  
22     to whether this Court has personal jurisdiction over StudiVZ in light of any newly discovered  
23     material.” The Court continued the entirety of the hearing because of judicial economy and  
24     because it believed there would be no prejudice to either party. (Docket No. 92, at 2:15-22).

25             Facebook now asks the Court for the same relief it sought, but was denied, before. It asks  
26     for permission to file supplemental oppositions to both Motions to Dismiss, as to personal  
27     jurisdiction and *forum non conveniens*. This constitutes a motion to reconsider.

28             Yet, there is no new fact or justification for doing so. Facebook admits (in its opposition to

1 the Motion for Administrative Relief) that the dispute today “remains the same” as it was on  
2 January 28, 2009. (Docket No. 124 at 1:11). Facebook admits that it continues to seek today  
3 “essentially the same categories of discovery” as it did then. (*Id.* at 3:6). StudiVZ agrees. The  
4 discovery dispute that exists today is the same dispute that existed on January 28, 2009. Thus, there  
5 is no reason for the Court to reconsider its January 28, 2009 ruling. See Civ. L.R. 7-9(b).<sup>1</sup>

6 **III. THE DISCOVERY DOES NOT RELATE TO *FORUM NON CONVENIENS*.**

7 Facebook argues in support of its Motion to Stay that some of the personal jurisdiction  
8 discovery may also relate to *forum non conveniens*. Facebook argues that (i) there may be form  
9 “adhesion” contracts with California entities that might establish venue, “especially if Defendants  
10 have agreed to forum selection clauses that allow for venue over disputes in California or other  
11 states,” and (ii) the discovery might reveal third party witnesses in the United States.”<sup>2</sup>

12 Facebook’s arguments are meritless because those issues are irrelevant to *forum non*  
13 *conveniens*. First, defendants produced any contracts they had with any California entity as of this  
14 case’s filing date, other than pure adhesion contracts (such as end user license agreements that an  
15 employee may have accepted when downloading a software program). Facebook nowhere explains  
16 how such contracts relate to *forum non conveniens*; i.e., the appropriateness of the forum as  
17 between these parties. Second, Facebook’s musing that jurisdictional discovery might reveal a U.S.  
18 or California witness takes fishing expeditions to new heights. By that standard, any discovery  
19 related to anything may also relate to *forum non conveniens*. The potential existence of a single (or  
20 a few) U.S. third party witnesses is of little relevance as compared to the location in Germany of  
21 nearly all directly relevant witnesses, as Facebook’s claims all focus entirely on StudiVZ’s actions.

22 Facebook also argues that it is entitled to written discovery to test the venue declarations of  
23 Defendants’ witnesses. (Opp. at 5:8-9). StudiVZ does not disagree. But Facebook served such

24 <sup>1</sup> On the other hand, StudiVZ’s Motion for Administrative Relief is not a motion for reconsideration. StudiVZ  
25 clearly stated in footnote 1 of its Motion for Administrative Relief that it is agreeable to leaving the January 28, 2009  
Order entirely unchanged. If the Court wishes to hear all issues in both Motions to Dismiss on April 10, 2009, StudiVZ  
26 has no objection. StudiVZ is agreeable to a stay of the hearing of the personal jurisdiction portion of its Motion to  
Dismiss only because it believes that is only fair. But if Facebook or the Court wants to leave the January 28, 2009  
Order unchanged, that is fine with StudiVZ.

27 <sup>2</sup> Facebook also notes that StudiVZ has “tens of thousands of California and U.S. users.” (Opp. 4:9-10). It  
28 reaches no particular conclusion from that, and StudiVZ does not see how that helps Facebook since it is undisputed that  
the numbers involved are less than one tenth of one percent (0.094%) of StudiVZ’s total users. (Docket No. 47 ¶ 17).

1 discovery in October 2008, and StudiVZ answered it. Defendants also made their declarants in  
2 support of the Motions to Dismiss available for deposition on January 12 and 13, only to have  
3 Facebook cancel the depositions after defense counsel had flown to Germany to defend them. (And  
4 Facebook's reason for cancelling related to personal jurisdiction, not forum.) (See Docket No. 83).

5 In sum, the argument that this discovery relates to *forum non conveniens* is just as wrong  
6 today as it was on January 28, 2009.

7 **IV. STUDIVZ HAS NO ULTERIOR OR BAD FAITH MOTIVES.**

8 Facebook devotes most of its motion to an attack of StudiVZ's motives, arguing that  
9 StudiVZ fears discovery because it would supposedly prove StudiVZ's guilt and that StudiVZ has  
10 engaged in gamesmanship with respect to the unresolved personal jurisdiction discovery issues.  
11 Both charges are false.

12 First, StudiVZ is not avoiding discovery because of what it would show. Facebook sued  
13 StudiVZ in Cologne, Germany in November 2008, in a virtually identical case. (Docket Nos. 69  
14 and 70). StudiVZ already answered Facebook's charges in detail, and filed voluminous percipient  
15 and expert evidence, a written expert report, documents and witness lists on the merits in  
16 Facebook's German lawsuit, which is scheduled to commence trial on April 28, 2009. The Court  
17 can see that StudiVZ is fully able to defend itself against Facebook's claims. (Docket Nos. 120,  
18 120-2, and 120-3). StudiVZ does not fear the merits.

19 StudiVZ sensibly does not want to incur the time, burden and expense of litigating the exact  
20 same case in two different places at the same time. Just the expense associated with having to  
21 engage in the wide-ranging discovery that Facebook seeks in connection with personal jurisdiction  
22 directed to StudiVZ is huge -- \$1.6 million -- due to the need to search electronically for such  
23 documents within 11.9 terabytes of data. Then there are the translation costs associated with  
24 making the documents at issue understandable to U.S. counsel, not to mention the attendant  
25 attorneys' fees. StudiVZ's position is driven solely by the issue of burden and expense.

26 And, StudiVZ has not engaged in gamesmanship. It answered the vast majority of the  
27 discovery Facebook originally served, either exactly as Facebook propounded it or as focused  
28 during meet and confer. Facebook's still-pending motion to compel is directed at a distinct

1 minority of its original discovery requests. All discovery related to *forum non conveniens* has been  
2 produced, and all discovery related to any normal, rational indicia of jurisdiction has been  
3 produced, including some that is also merits-related. (See Docket Nos. 94 and 97).<sup>3</sup>

4 The remaining disputes concern how much merits discovery should be allowed in the  
5 context of a personal jurisdiction challenge. Facebook claims that it is entitled to wide-ranging  
6 merits discovery to prove the “effects test” of *Calder v. Jones*, 465 U.S. 783 (1984). StudiVZ has  
7 disagreed since October 2008 when the discovery was first served. The parties’ positions are set  
8 forth in the Joint Case Management Statement and the Joint Rule 26(f) report, both filed almost  
9 five months ago. (Docket No. 49 at 3:10-14; Docket No. 50 at 1:9-13, 2:6-10, 2:24-3:1).

10 This issue was raised again in defendants’ motion for protective order, which was heard in  
11 December 2008. At that hearing, Facebook’s counsel accurately described the issue:

12 “We have largely been able to work out every issue, and there remain, I believe,  
13 Your Honor, very few issues that would come back before this Court in the context  
14 of further dispute about a burden versus relevance analysis, whether it be for  
15 jurisdiction or merits purposes.” (Docket No. 78-2, at 4:23-5:4).

16 StudiVZ has also been consistent with the Magistrate Court. Although StudiVZ in good  
17 faith spent hours exploring ways to try to narrow the remaining overbroad requests, those requests  
18 were simply unsalvageable. StudiVZ’s post-hearing letters to the Magistrate Court honestly and  
19 clearly stated that the forced production of the remaining discovery categories was too  
20 burdensome and expensive and that StudiVZ would, thus, move the District Court for  
21 administrative relief, which StudiVZ then did.

22 Indeed, StudiVZ’s (a) opposition to Facebook’s prior Motion to Enlarge Time, (b) Motion  
23 for Administrative Relief and (c) this opposition all show StudiVZ’s good faith. In each, StudiVZ  
24 agreed to postpone or stay the personal jurisdiction portion of its motion to dismiss because of the

25 \_\_\_\_\_  
26 <sup>3</sup> Facebook falsely says that StudiVZ produced no merits discovery. For example, StudiVZ answered Interrogatory  
27 No. 5 and RFP No. 10, which asked for the number of users StudiVZ has that identify a California connection, which  
Facebook argues shows it was harmed in California. (The answer was 11,013 out of over 11,768,965; i.e., less than .01%).  
StudiVZ answered Interrogatory No. 13, which asked StudiVZ to describe the services that its websites provide, which  
Facebook claims infringe its website. StudiVZ answered RFP No. 27, which asked for documents concerning any program  
used to extract information from any website, including Facebook.com. The answer was “no documents.” (Smith  
Declaration ¶ 3).

1 unresolved discovery issue. Although StudiVZ strongly believes that its position on that issue is  
2 correct, it has never disputed Facebook's right at least to seek jurisdictional discovery before the  
3 hearing on StudiVZ's jurisdiction arguments. So where is the bad faith?

4 Again, StudiVZ has resisted the discovery only because the burden greatly outweighs any  
5 potential relevance in this procedural context. This undue burden is exacerbated by the fact that  
6 StudiVZ is concurrently defending itself in two different places at once. Facebook's Cologne,  
7 Germany action will commence trial on the merits in one month. It simply does not make any  
8 sense to be engaging in wide-ranging discovery here, when the *forum non conveniens* issue is ripe  
9 to be decided, especially when the case will be tried on the merits in another forum while this case  
10 remains at the pleading stage.

11 That burden is so great that StudiVZ feels it has no choice but to withdraw the personal  
12 jurisdiction argument, an argument it has been asserting vehemently for five months, if necessary  
13 to have *forum non conveniens* heard now. Why would it offer to do that? It must believe that the  
14 burden is severe and that its *forum non conveniens* argument is strong.

15 **V. CONCLUSION**

16 The Court should hear *forum non conveniens* on April 10, 2009.

17 DATED: March 24, 2008

18 Respectfully submitted,

19 GREENBERG GLUSKER FIELDS CLAMAN &  
MACHTINGER LLP

20  
21 By: /s Stephen S. Smith

22 STEPHEN S. SMITH

23 Attorneys for Defendant StudiVZ Ltd.